



accident and health  
financial professions  
commercial



## DOA Commercial launches new Commercial Combined Facility

The DOA Commercial team launches a new Commercial Combined product underwritten by Sterling Insurance Company Ltd. DOA Combined Platinum aims to compliment the existing Combined products by further extending the team's ability to become a 'One Stop Shop' for all Partner Broker enquiries. DOA Commercial can quote for standard and non-standard risks, Manufacturing, Wholesale or Retail risks.

The DOA Combined Platinum product is a bespoke wording agreed exclusively for DOA. All DOA Combined Platinum policies come with the following key benefits;

- **Commercial all risks cover including accidental damage**
- **One policy covering multiple locations up to £12m any one location**
- **No set minimum premiums**
- **Low rate premium finance**
- **Legal Expenses**
- **Computer Breakdown included**
- **24hr helpline services including an online Business Law tool included**
- **Exhibition Extension included**
- **Theft of keys, tobacco & alcohol included**
- **Replacement glass cover included**
- **Inflation protection – 15% day one uplift**
- **Trace and access cover included**
- **Loss of metered gas or water included**
- **Reinstatement of landscaped gardens included**
- **Capital additions up to 10% included**
- **Corporate Manslaughter**
- **Legal Defence Costs – £250,000**

## DOA Partnership Brokers

DOA are expanding! DOA require more Partnership Brokers. Contact Phillip Oliver for more information. We are happy to arrange a meeting to discuss our facilities in greater detail and invite all prospective Partner Brokers to meet the friendly and professional DOA team of experts. If you are visiting us, we insist on lunch at a local country pub!

### The Partnership Broker Initiative

DOA have a panel of carefully selected Partnership Brokers who have committed to a high strike rate in return for attractive levels of commission, specially agreed service levels and exclusive terms. Our brokers have realised that not only can the DOA team deliver terms that rival the major composite Insurers, but they can quote, bind and issue documents in the same time it takes our competitors to request more information! DOA does not ask any of its Partnership Brokers to meet GWP targets or transfer a set level of business. The DOA Partnership Broker is based around a mutually acceptable trading platform that relies on three core principles, namely;

1. Our respective businesses will succeed better by working more closely together
2. That neither of us will consciously act to disadvantage the other
3. That we are both accountable to each other for any failure to comply with the spirit of this special status.

### What will DOA bring to the relationship?

- Enhanced commission
- Sub-delegated Risk Transfer
- On the spot decisions where needed
- Response to quotes within 24hrs, full quotations within 48hrs
- Documents within 7 days

Click on the links below to view DOA Combined Summary and Wording for full details.

**All Partner Brokers will receive 30% commission on their first order for any DOA Platinum product\* [Click Here](#) to view a sample of our Target Trades**

Further Platinum products will follow for both Property Owners and Retail Packages.

**[DOA Combined Platinum Summary](#)**

**[DOA Combined Platinum Wording](#)**

## All DOA Partner Brokers benefits from access to the following facilities

- Professional Indemnity
- Directors & Officers
- Employment Practices Liability
- Medical Malpractice
- Property Owner's (Residential & Commercial)
- Liability (Including Excess Liabilities)
- Home Office
- Office Package
- Retail Package
- Contract Works
- Contractors Plant & Equipment
- Personal Accident & Sickness
- Business & Personal Travel Insurance

This offer is effective for enquiries received after 22nd June 2010 and effective prior to 31st July 2010. This offer ends on 31st July 2010. This does not include Terrorism policies and may not apply at renewal. A policy fee will apply.

- Exclusive terms to meet your requirements
- Access to the DOA Affiliate programme
- A guaranteed saving on the Partnership Brokers own PI [Click Here](#) for more details

### What will the Partnership Broker bring to the relationship?

- Will support DOA in each of its core business activities (Accident & Health, Commercial and Financial Professions)
- A minimum strike rate of 1 in 3
- Select existing business and new business suitable for DOA.

### Please contact:

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[To view our Newsletter archives, please click HERE](#)

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